

2019 ANNUAL REPORT

**BANKFIRST**  
CAPITAL

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## FINANCIAL HIGHLIGHTS

# \$1.279 Billion

in assets

## 9<sup>th</sup>

Moved up in ranking  
from 11<sup>th</sup> to 9<sup>th</sup>  
largest Mississippi  
based bank.

## ↑ 35%

Revenue increased  
by 35% compared  
to 2018.

## ↑ 23%

Pre-tax earnings  
increased by 23%  
compared to 2018.

BANKFIRST  
CAPITAL

**BFCC**

TRADED ON

OTCQX

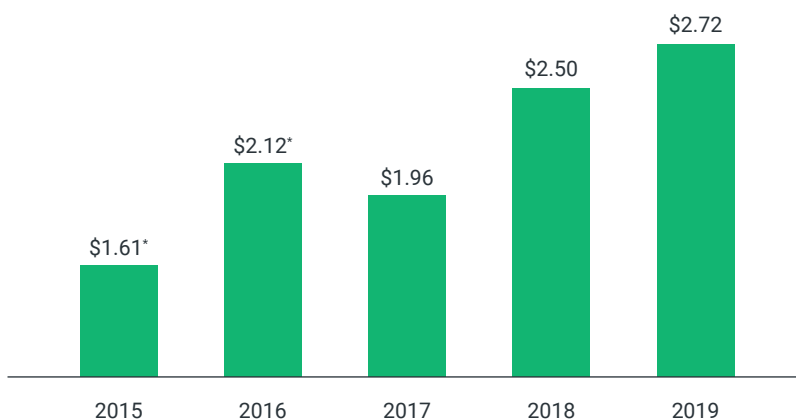
## Stock Information

as of 12/31/19

Stock Price	\$23.85
Market Cap	107.1 million
P/E (FY19)	8.77
Price/Book	1.17
52 Week Range	\$23.50–\$26.00
2019 Dividend	\$0.50
Dividend Yield	2.10%
Shares Outstanding	4,489,414

## Earnings Per Share

Earnings per share (EPS) **INCREASED BY 8.9%** in 2019.



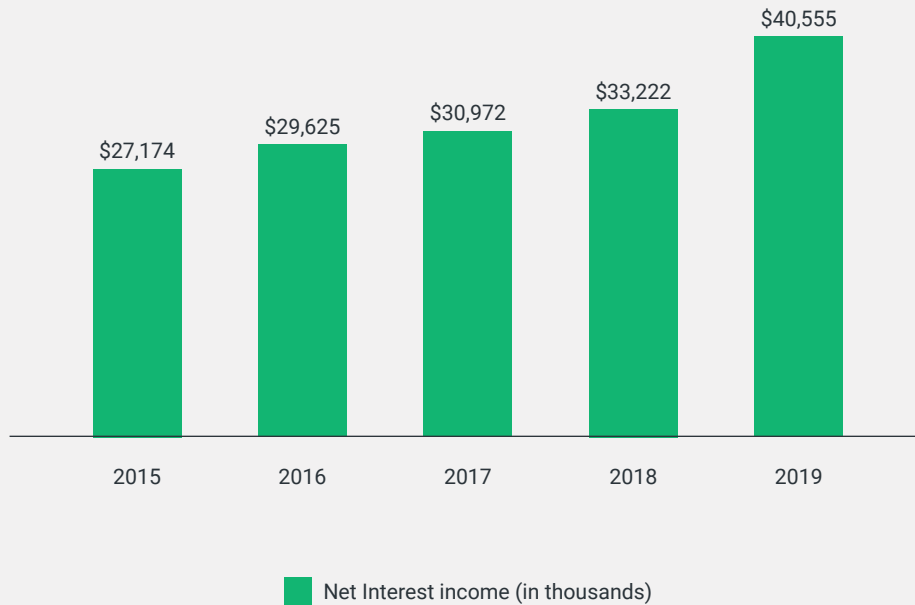
■ EPS (in thousands)

\* After adjustment for stock split in 2017

## FINANCIAL HIGHLIGHTS

### Record Revenue in 2019

Experienced **RECORD NET INTEREST INCOME** with a **22% INCREASE** in net interest income to \$40.6 million in 2019 compared to \$33.2 million in 2018.



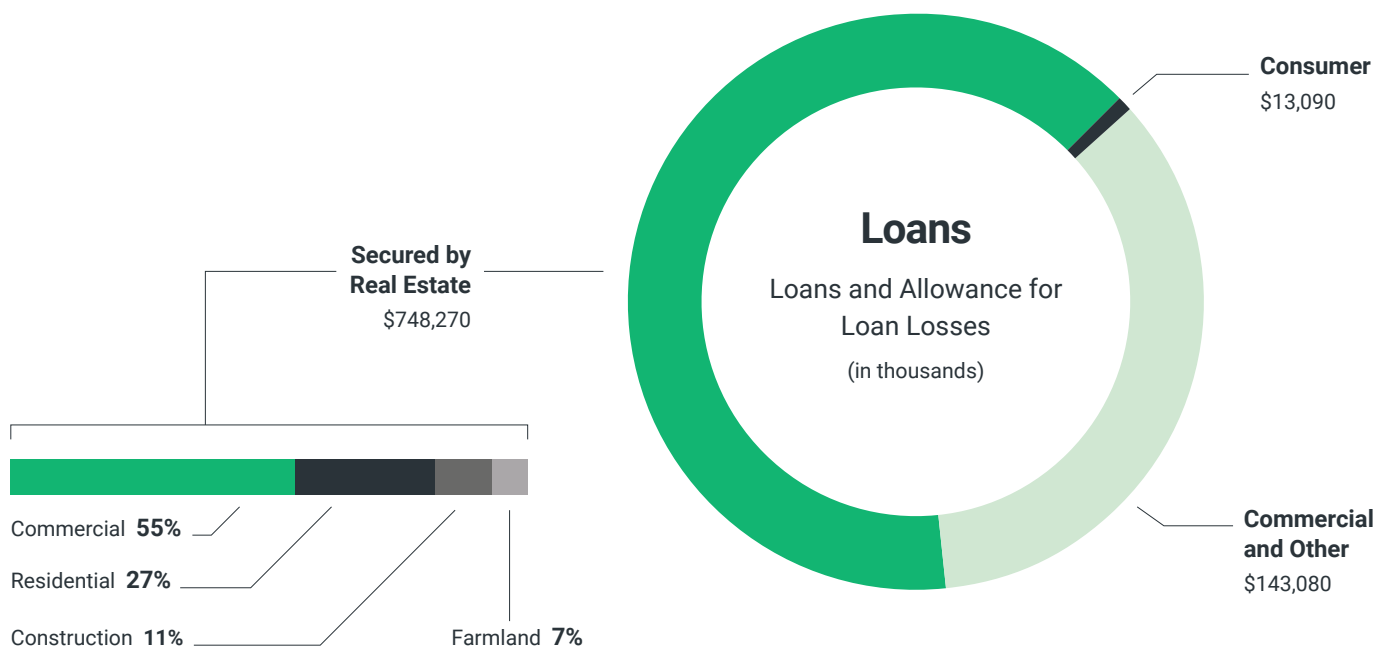
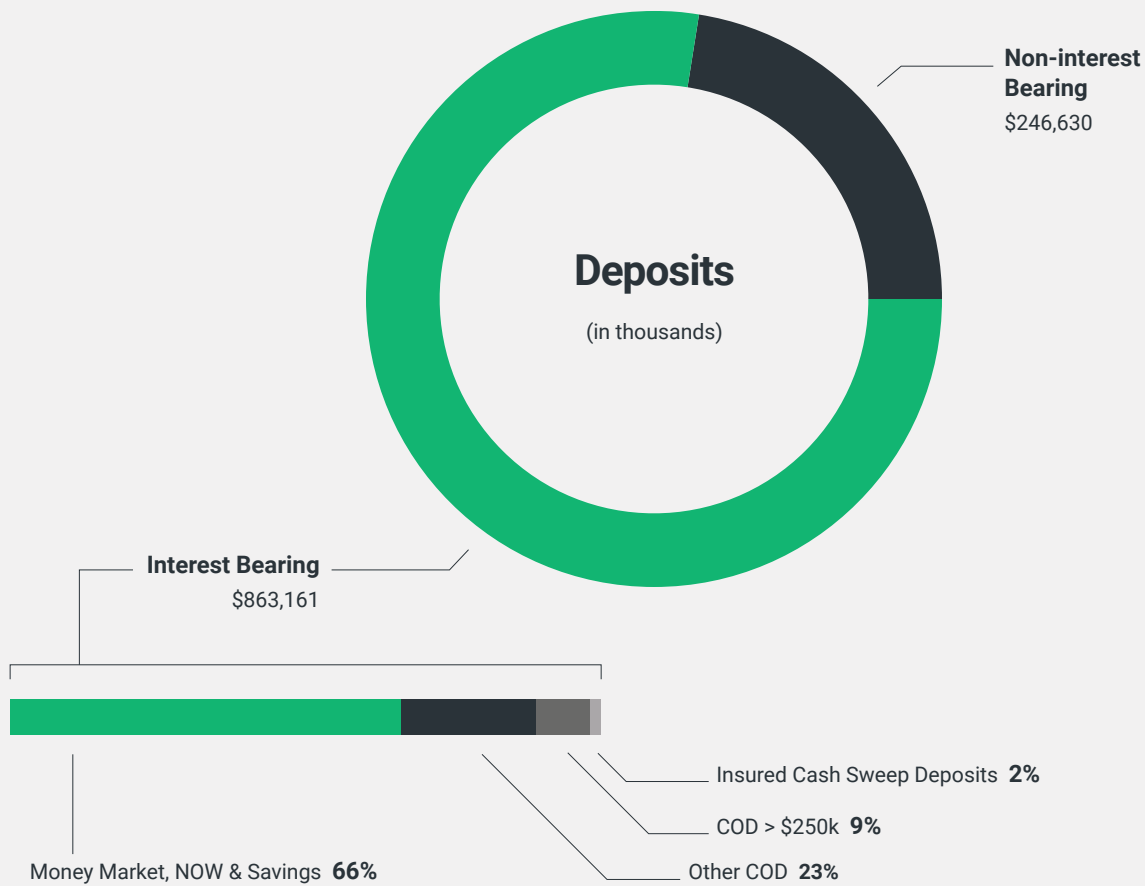
Deposits

↑ 34%



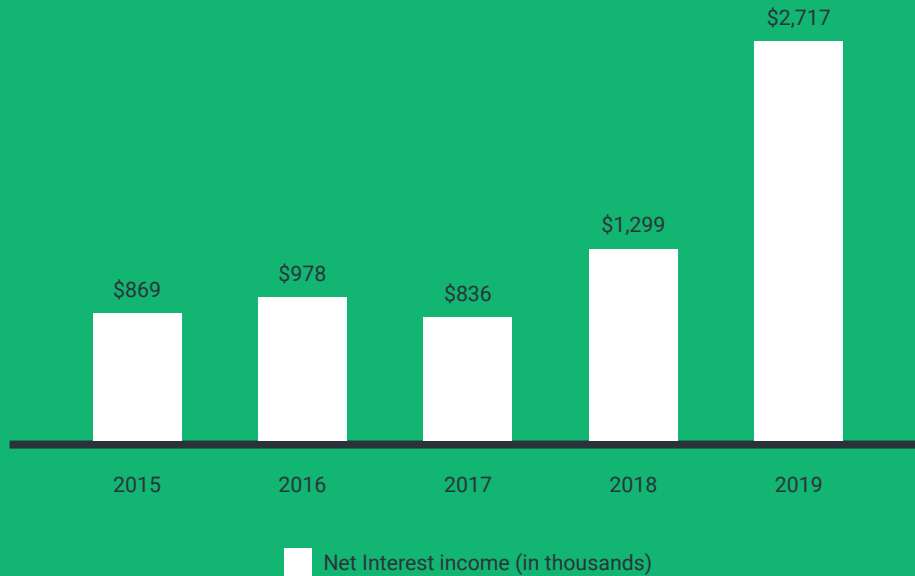
Loans

↑ 18%



## Record Year in Mortgage

Experienced **RECORD YEAR IN MORTGAGE** with record volume and a **109% INCREASE** in gains on sales of loans to \$2.7 million in 2019 compared to \$1.3 million in 2018.



## Record Year in Electronic Banking

Experienced **RECORD YEAR IN ELECTRONIC BANKING** with record adoption and a **34.5% INCREASE** in deposits made by mobile.



**28.9%** increase  
in Online Banking users



**25.3%** increase  
in Mobile Banking users



**50.6%** increase  
in Cash Management users

# Leadership

## MANAGEMENT TEAM

**Moak Griffin**  
President & CEO

**Luke Yeatman**  
Chief Financial Officer

**Gray Flora**  
Chief Investment, Risk Officer

**Jim McAlexander**  
Chief Retail & Operations Officer

**Marcus Mallory**  
Chief Banking Officer

**Johnny Ray**  
Jackson Regional President

**Ron Allen**  
Chief Credit Officer

**Heyward Gould**  
Alabama Regional President

The leadership team has significant years of experience in the financial services industry and the Board of Directors and Advisory Boards compliment management through their diverse expertise and extensive knowledge of the communities we serve.

## BOARD OF DIRECTORS

**David Barge**<sup>1</sup>  
Macon, MS

**Eddie Mauck**  
Columbus, MS

**Haley Fisackerly**  
Jackson, MS

**Phillip McGuire**  
Macon, MS

**Jim Flemming**<sup>2</sup>  
Tuscaloosa, AL

**Gregory Rader**  
Columbus, MS

**Bill Freeman**  
Newton, MS

**James R. Shearer**  
Starkville, MS

**Moak Griffin**  
Columbus, MS

**George Sherman**  
Starkville, MS

**Joe Hollis**  
Columbus, MS

**Camille Young**  
Jackson, MS

**Frank Hopper**  
West Point, MS

<sup>1</sup> Chairman of the Board; <sup>2</sup> Bank Director

## To Our Shareholders

We entered 2019 with heightened anticipation, record numbers and on the heels of an announcement that would represent a major milestone in the history of our institution—that we would be acquiring FNB Bancshares of Central Alabama, which would thrust BankFirst into its 131st year as Mississippi’s 11th largest bank. With this merger, BankFirst added five full service locations in four new communities.

But we didn’t stop there. With our acquired growth plan in motion, we put into action the other part—the organic growth part—of our long-term profitability goal to enhance shareholder value. We expanded BankFirst’s footprint farther by moving into a new market when we opened a de novo loan production office in Hattiesburg, Mississippi, which will be converted into a de novo branch in 2020.

We reminded you last year that BankFirst has consistently increased its Book Value per share, its Dividend to shareholders, as well as its Earnings Per Share. In addition, BankFirst’s Balance Sheet and Net Income have been on the rise since 2013. We’re proud to announce that this positive trend continued throughout 2019, and it remains our forecast for 2020 as we finalize the recently announced acquisition of Traders and Farmers Bank set to close next quarter.

We look back on 2019 with satisfaction, because, for BankFirst Capital Corporation, it was another year of growth and record earnings. Although we’re satisfied, we’re not complacent. With 2019 behind us, we are enthused with momentum and encouraged as we take BankFirst into this new decade with our sights on becoming the dominant, community-focused, independent bank in the markets we serve.

Sincerely,



A handwritten signature in black ink, appearing to read 'Moak Griffin'.

**Moak Griffin**  
President & CEO



A handwritten signature in black ink, appearing to read 'David Barge'.

**David Barge**  
Board Chairman

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**BANKFIRST**  
CAPITAL

**BANKFIRST**





## INDEPENDENT AUDITORS' REPORT

T. E. Lott, CPA (1889-1971)  
T. E. Lott, Jr., CPA (1936-2018)  
Thomas J. Buckley, CPA  
Charles M. Hawkins, CPA, CBA  
Jeffrey H. Read, CPA  
Vivian L. Yeatman, CPA  
Bobby G. Shaw, CPA, CBA  
Debby H. Gray, CPA, CPC  
Clayton H. Richardson, III, CPA, CVA  
J. Michael Prince, CPA, CSEP  
Mark A. Vickers, CPA, CVA  
Stewart R. Greene, CPA  
Leslie W. Wood, CPA  
J. Aubrey Adair, CPA, CGMA  
Robert M. Whitaker, CPA  
J. H. Kennedy, Jr., CPA  
Lawrence E. Wilson, CPA  
S. Dale Brown, CPA, CGMA  
Joshua B. Shaw, CPA, CGMA  
Katherine W. Little, CPA, CSEP  
Lacie B. Junkin, CPA  
Michael D. Watkins, CPA  
Trent F. Yeatman, CPA  
Camille G. Watkins, CPA  
Nataliya Winters, CPA  
Joseph Lupe, CPA  
Wesley Hulett, CPA

Board of Directors and Stockholders  
BankFirst Capital Corporation  
Columbus, Mississippi

We have audited the accompanying consolidated financial statements of BankFirst Capital Corporation and its Subsidiary, which comprise the consolidated balance sheets as of December 31, 2019 and 2018, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



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Board of Directors and Stockholders  
BankFirst Capital Corporation

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of BankFirst Capital Corporation and its Subsidiary as of December 31, 2019 and 2018, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

T.E. Lott & Company

Columbus, Mississippi  
March 3, 2020

**BankFirst Capital Corporation**  
Consolidated Balance Sheets  
December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

	<b>2019</b>	<b>2018</b>
<b>Assets</b>		
Cash and due from banks	\$ 34,757	\$ 17,446
Interest bearing bank balances	27,281	12,781
Available-for-sale securities	217,647	123,337
Loans	904,440	766,835
Allowance for loan losses	(9,418)	(8,300)
Loans, net of allowance for loan losses	895,022	758,535
Premises and equipment	31,900	19,906
Interest receivable	4,881	3,733
Goodwill	19,408	2,485
Other intangible assets	4,476	1,548
Other	45,241	35,639
Total assets	\$ 1,280,613	\$ 975,410
<b>Liabilities and Stockholders' Equity</b>		
<b>Liabilities</b>		
Deposits	\$ 1,109,791	\$ 828,631
Notes payable	15,750	37,450
Subordinated debt	28,564	11,186
Interest payable	1,392	646
Other	10,101	7,134
Total liabilities	1,165,598	885,047
<b>Stockholders' Equity</b>		
Common stock, \$0.30 par value, 15,000,000 shares authorized, 4,489,414 and 3,932,845 shares issued and outstanding	1,347	1,181
Additional paid-in capital	42,729	29,905
Retained earnings	69,676	60,104
Accumulated other comprehensive income (loss)	1,263	(827)
Total stockholders' equity	115,015	90,363
Total liabilities and stockholders' equity	\$ 1,280,613	\$ 975,410

**BankFirst Capital Corporation**  
Consolidated Statements of Income  
Years Ended December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

	<u>2019</u>	<u>2018</u>
<b>Interest Income</b>		
Interest and fees on loans	\$ 45,531	\$ 35,766
Taxable securities	4,146	2,125
Tax-exempt securities	798	816
Federal funds sold	780	111
Interest bearing bank balances	107	33
Total interest income	<u>51,362</u>	<u>38,851</u>
<b>Interest Expense</b>		
Deposits	8,555	4,407
Short-term borrowings	1	81
Federal Home Loan Bank advances	682	358
Other borrowings	1,569	783
Total interest expense	<u>10,807</u>	<u>5,629</u>
<b>Net Interest Income</b>	40,555	33,222
<b>Provision for Loan Losses</b>	<u>1,577</u>	<u>1,680</u>
<b>Net Interest Income After Provision for Loan Losses</b>	<u>38,978</u>	<u>31,542</u>
<b>Noninterest Income</b>		
Service charges on deposit accounts	5,660	4,706
Mortgage income	2,717	1,299
Interchange income	2,550	2,203
Net realized gains on available-for-sale securities	430	47
Other	2,809	1,604
Total noninterest income	<u>14,166</u>	<u>9,859</u>
<b>Noninterest Expense</b>		
Salaries and employee benefits	20,782	15,383
Net occupancy expenses	2,151	1,756
Equipment and data processing expenses	3,846	2,820
Other	11,016	8,987
Total noninterest expense	<u>37,795</u>	<u>28,946</u>
<b>Income Before Income Taxes</b>	15,349	12,455
<b>Provision for Income Taxes</b>	<u>3,534</u>	<u>2,647</u>
<b>Net Income</b>	<u>\$ 11,815</u>	<u>\$ 9,808</u>
<b>Basic Earnings Per Common Share</b>	<u>\$ 2.72</u>	<u>\$ 2.50</u>
<b>Diluted Earnings Per Common Share</b>	<u>\$ 2.72</u>	<u>\$ 2.50</u>

**BankFirst Capital Corporation**  
Consolidated Statements of Comprehensive Income  
Years Ended December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

	<b>2019</b>	<b>2018</b>
<b>Net Income</b>	\$ 11,815	\$ 9,808
<b>Other Comprehensive Income (Loss)</b>		
Available-for-sale securities		
Net unrealized gains (losses), net of taxes of \$(756) and \$136	2,418	(536)
Less: reclassification adjustment for net realized (gains) losses included in net income, net of taxes of \$102 and \$12	(328)	(35)
Total other comprehensive income (loss)	2,090	(571)
<b>Comprehensive Income</b>	\$ 13,905	\$ 9,237

**BankFirst Capital Corporation**  
Consolidated Statements of Stockholders' Equity  
Year Ended December 31, 2018  
(In Thousands, Except Per Share Data)

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount				
<b>Balance, January 1, 2018</b>	3,907,674	\$ 1,173	\$ 29,363	\$ 52,101	\$ (214)	\$ 82,423
Net income	-	-	-	9,808	-	9,808
Other comprehensive income (loss)	-	-	-	42	(613)	(571)
Restricted stock plan	8,400	3	(3)	-	-	-
Stock based compensation	-	-	187	-	-	187
Common stock issued	17,300	5	371	-	-	376
Common stock redeemed	(529)	-	(13)	-	-	(13)
Dividends on common stock (\$.47 per share)	-	-	-	(1,847)	-	(1,847)
<b>Balance, December 31, 2018</b>	<u>3,932,845</u>	<u>\$ 1,181</u>	<u>\$ 29,905</u>	<u>\$ 60,104</u>	<u>\$ (827)</u>	<u>\$ 90,363</u>

**BankFirst Capital Corporation**  
Consolidated Statements of Stockholders' Equity  
Year Ended December 31, 2019  
(In Thousands, Except Per Share Data)

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount				
<b>Balance, January 1, 2019</b>	3,932,845	\$ 1,181	\$ 29,905	\$ 60,104	\$ (827)	\$ 90,363
Net income	-	-	-	11,815	-	11,815
Other comprehensive income (loss)	-	-	-	-	2,090	2,090
Restricted stock plan	35,000	10	(10)	-	-	-
Stock based compensation	-	-	380	-	-	380
Common stock issued	523,480	157	12,502	-	-	12,659
Common stock redeemed	(1,911)	(1)	(48)	-	-	(49)
Dividends on common stock (\$.50 per share)	-	-	-	(2,243)	-	(2,243)
<b>Balance, December 31, 2019</b>	<u>4,489,414</u>	<u>\$ 1,347</u>	<u>\$ 42,729</u>	<u>\$ 69,676</u>	<u>\$ 1,263</u>	<u>\$ 115,015</u>

**BankFirst Capital Corporation**  
Consolidated Statements of Cash Flows  
Years Ended December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

	<b>2019</b>	<b>2018</b>
<b>Operating Activities</b>		
Net income	\$ 11,815	\$ 9,808
Items not requiring (providing) cash		
Provision for loan losses	1,577	1,680
Depreciation	1,158	1,014
Net amortization on securities	1,316	1,339
Net amortization on intangible assets	489	232
Net accretion of purchase accounting adjustments	(723)	-
Net realized gains on sales of available-for-sale securities	(430)	(47)
Stock-based compensation expense	380	187
Deferred income taxes	243	(524)
Changes in		
Interest receivable	(350)	(210)
Interest payable	546	221
Other	(830)	1,899
Net cash provided by operating activities	<u>15,191</u>	<u>15,599</u>
<b>Investing Activities</b>		
Purchases of available-for-sale securities	(124,052)	(34,742)
Proceeds from maturities of available-for-sale securities	42,704	16,420
Proceeds from the sales of available-for-sale securities	44,535	11,386
Net additions to premises and equipment	(3,043)	(3,548)
Net (increase) decrease in		
Interest bearing bank balances	16,192	(150)
Federal funds sold	3,150	1,000
Loans	38,828	(8,853)
Investment in life insurance	-	(4,000)
Proceeds from life insurance	-	293
Federal Reserve Bank and Federal Home Loan Bank stock transactions	355	(1,290)
Proceeds from the sale of foreclosed assets held for sale	205	183
Payment for acquisition, net of cash acquired	(42,209)	-
Net cash used in investing activities	<u>(23,335)</u>	<u>(23,301)</u>



**BankFirst Capital Corporation**  
Consolidated Statements of Cash Flows (Continued)  
Years Ended December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

	<u>2019</u>	<u>2018</u>
<b>Financing Activities</b>		
Net increase (decrease) in		
Noninterest bearing deposits	\$ 22,372	\$ (618)
Money market, NOW and savings accounts	5,810	13,714
Certificates of deposit	(2,561)	(2,082)
Insured cash sweep deposits	(1,033)	(10,597)
Proceeds from Federal Home Loan Bank advances	-	30,000
Repayment of Federal Home Loan Bank advances	(20,700)	(19,353)
Repayment of notes payable	(1,000)	(1,000)
Subordinated debt issued, net	14,700	-
Subordinated debt redeemed	(2,500)	(2,500)
Common stock issued	12,659	376
Common stock redeemed	(49)	(13)
Dividends paid on common stock	(2,243)	(1,847)
Net cash provided by financing activities	<u>25,455</u>	<u>6,080</u>
<b>Change in Cash and Due From Banks</b>	17,311	(1,622)
<b>Cash and Due From Banks, Beginning of Year</b>	<u>17,446</u>	<u>19,068</u>
<b>Cash and Due From Banks, End of Year</b>	<u>\$ 34,757</u>	<u>\$ 17,446</u>
<b>Supplemental Cash Flows Information</b>		
Interest paid	\$ 10,261	\$ 5,408
Income taxes paid	4,005	1,987
Foreclosed assets acquired in settlement of loans	-	9

**BankFirst Capital Corporation**  
Notes to Consolidated Financial Statements  
December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

**Note 1: Nature of Operations and Summary of Significant Accounting Policies**

**Nature of Operations**

BankFirst Capital Corporation (the Company) is a bank holding company whose principal activity is the ownership and management of its wholly-owned subsidiary, BankFirst Financial Services (the Bank). The Bank is primarily engaged in providing a full range of banking and financial services to individual and corporate customers in east central and central Mississippi and west Alabama. The Bank is subject to competition from other financial institutions. The Bank is subject to the regulation of certain federal and state agencies and undergoes periodic examinations by those regulatory authorities.

**Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of the Company and the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Variable Interest Entities**

A legal entity is referred to as a variable interest entity (VIE) if any of the following conditions exist: (1) the total equity investment at risk is insufficient to permit the legal entity to finance its activities without additional subordinated financial support from other parties, or (2) the entity has equity investors who cannot make significant decisions about the entity's operations or who do not absorb their proportionate share of the expected losses or receive the expected returns of the entity.

A VIE's primary beneficiary is the entity that has the power to direct the VIE's significant activities and has an obligation to absorb losses or the right to receive benefits that could be potentially significant to the VIE. A VIE must be consolidated by the Company if it is deemed to be the primary beneficiary of the VIE. As discussed in Note 9, the Company owns 100% of the common trust securities of various statutory trusts. The trusts are VIEs for which the Company is not the primary beneficiary and, accordingly, the trusts have not been consolidated into the Company's consolidated financial statements.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, valuation of real estate acquired in connection with foreclosures or in satisfaction of loans, other-than-temporary impairment and fair values of financial instruments.

**BankFirst Capital Corporation**  
Notes to Consolidated Financial Statements  
December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

**Cash Equivalents**

The Company has defined cash equivalents as those amounts included in the consolidated balance sheets caption "cash and due from banks."

The Company had deposits with correspondent banks that exceeded federally insured limits by \$1,658 at December 31, 2019.

**Interest Bearing Bank Balances**

Interest bearing bank balances mature within one year and are carried at cost.

**Securities**

Available-for-sale debt securities, which include any security for which the Company has no immediate plan to sell but which may be sold in the future, are recorded at fair value, with unrealized gains and losses excluded from earnings and reported in accumulated other comprehensive income (loss). Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

For debt securities with fair value below amortized cost when the Company does not intend to sell a debt security, and it is more likely than not the Company will not have to sell the security before recovery of its cost basis, the Company recognizes the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in accumulated other comprehensive income (loss).

The Company's consolidated statements of income reflect the full impairment (that is, the difference between the security's amortized cost basis and fair value) on debt securities that the Company intends to sell or would more likely than not be required to sell before the expected recovery of the amortized cost basis. For available-for-sale debt securities that management has no intent to sell and believes that it more likely than not will not be required to sell prior to recovery, only the credit loss component of the impairment is recognized in earnings, while the noncredit loss is recognized in accumulated other comprehensive income (loss). The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected based on cash flow projections. The Company has not recognized any impairment losses in earnings during the years ended December 31, 2019 or 2018.

Equity securities are carried at fair value, with changes in fair value reported in net income. Equity securities without readily determinable fair values are carried at cost, less any impairment, and are reported in other assets on the consolidated balance sheets.

**Loans**

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoffs are reported at their outstanding principal balances adjusted for unearned income, charge-offs, the allowance for loan losses, any unamortized deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans.

For loans amortized at cost, interest income is accrued based on the unpaid principal balance. The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Past due status is based on contractual terms

**BankFirst Capital Corporation**  
Notes to Consolidated Financial Statements  
December 31, 2019 and 2018  
(In Thousands, Except Per Share Data)

of the loan. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

**Allowance for Loan Losses**

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to income. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers nonclassified loans and is based on historical charge-off experience and expected loss given default derived from the Company's internal risk rating process. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss or risk rating data.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral less estimated cost to sell, if the loan is collateral dependent.

Groups of loans with similar risk characteristics are collectively evaluated for impairment based on the group's historical loss experience adjusted for changes in trends, conditions and other relevant factors that affect repayment of the loans.

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**Premises and Equipment**

Depreciable assets are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful lives of the assets. Estimated useful lives for each major depreciable classification of premises and equipment are as follows:

Buildings and improvements	15 - 50 years
Furniture, fixtures and equipment	3 - 10 years

**Long-lived Asset Impairment**

The Company evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairment was recognized during the years ended December 31, 2019 or 2018.

**Goodwill**

Goodwill arises from business combinations and is generally determined as the excess of fair value of the consideration transferred over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill acquired in a purchase business combination is not amortized but tested for impairment at least annually or more frequently if events and circumstances exist that indicate that a goodwill impairment test should be performed. A qualitative assessment is performed on an annual basis to determine whether it is considered more likely than not the fair value is less than the carrying amount, including goodwill. If it is determined that it is more likely than not that the fair value is less than the carrying value, then goodwill is tested further for impairment.

**Intangible Assets**

Intangible assets with finite lives are amortized over their estimated useful lives. The Company's core deposit intangibles acquired in business combinations are being amortized on the straight-line basis over a period of 10 years. Such assets are periodically evaluated as to the recoverability of their carrying values.

**Federal Reserve Bank and Federal Home Loan Bank Stock**

Federal Reserve Bank (FRB) and Federal Home Loan Bank (FHLB) stock are required investments for institutions that are members of the FRB and FHLB systems. The required investment in the common stock is based on a predetermined formula, carried at cost, classified as a restricted security, and periodically evaluated for impairment. Both cash and stock dividends are reported as income.

**Foreclosed Assets Held for Sale**

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less cost to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management, and the assets are carried at the lower of carrying

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amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in income or expense from foreclosed assets.

**Revenue from Contracts with Customers**

The Company records revenue from contracts with customers in accordance with Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*. Under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 606, the Company must identify the contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract, and recognize revenue when, or as, the Company satisfies a performance obligation. Significant revenue has not been recognized in the current reporting period that results from performance obligations satisfied in previous periods.

The Company's primary sources of revenue are derived from interest and dividends earned on loans, investment securities, and other financial instruments that are not within the scope of Topic 606. The Company has evaluated the nature of its contracts with customers and determined that further disaggregation of revenue from contracts with customers into more granular categories beyond what is presented in the Consolidated Statements of Income was not necessary. The Company generally fully satisfies its performance obligations on its contracts with customers as services are rendered and the transaction prices are fixed. The Company has made no significant judgments in applying the revenue guidance prescribed in Topic 606 that affect the determination of the amount and timing of revenue from contracts with customers.

**Stock-based Compensation Plans**

The Company has a share-based employee compensation plan which is described more fully in Note 17. Compensation cost is recognized for restricted stock awards to employees based on the fair value of these awards at the grant date and is recognized over the required service period, generally defined as the vesting period.

**Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company—put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

**Income Taxes**

The two components of income tax expense are current and deferred income tax expense. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur. Deferred income tax expense results from changes in deferred tax assets and liabilities

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between periods. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

Tax positions are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50%; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50% likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances and information available at the reporting date and is subject to management's judgment.

The Company and the Bank file consolidated U.S. federal, Alabama, and Mississippi income tax returns. With a few exceptions, the Company is no longer subject to U.S. federal and state income tax examinations by tax authorities for years before 2016.

### **Earnings Per Common Share**

Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. All outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation. Diluted earnings per common share includes the dilutive effect of any additional potential common shares. Earnings and dividends per share are restated for all stock splits through the date of issuance of the financial statements.

### **Comprehensive Income**

Comprehensive income consists of net income and other comprehensive income (loss), net of applicable income taxes. Other comprehensive income (loss) includes unrealized gains (losses) on available-for-sale debt securities.

### **Accounting Policies Recently Adopted**

**ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)".** Issued in May 2014, ASU 2014-09 requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU replaces most existing revenue recognition guidance in GAAP. The Company adopted this new standard effective January 1, 2019. The adoption of ASU 2014-09 did not have a material impact on the Company's consolidated financial statements.

**ASU 2016-02, "Leases (Topic 842)".** Issued in February 2016, ASU 2016-02 was issued by the FASB to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet by disclosing key information about leasing arrangements. The core principle of this update is that a lessee should recognize in the statement of financial position a liability to make lease payments and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. The recognition, measurement, and presentation of expenses and cash flows arising from a lease have not significantly changed from previous GAAP. In addition, the accounting applied by a lessor is largely unchanged from that applied under previous GAAP. The Company adopted this new standard effective January 1, 2019.

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The adoption of ASU 2016-02 did not have a material impact on the Company's consolidated financial statements.

**ASU 2017-08, "Receivables-Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities."** Issued in March 2017, ASU 2017-08 amends the amortization period for certain purchased callable debt securities held at a premium. In particular, the amendments in ASU 2017-08 require the premium to be amortized to the earliest call date. The amendments do not, however, require an accounting change for securities held at a discount; instead, the discount continues to be amortized to maturity. Notably, the amendments in this ASU more closely align the amortization period of premiums and discounts to expectations incorporated in market pricing on the underlying securities. Securities within the scope of ASU 2017-08 are purchased debt securities that have explicit, noncontingent call features that are callable at fixed prices and on preset dates. The Company adopted this new standard effective January 1, 2019. The adoption of ASU 2017-08 did not have a material impact on the Company's consolidated financial statements.

### **Pending Accounting Pronouncements**

**ASU 2016-13 "Financial Instruments - Credit Losses (Topic 326)" Update No. 2016-13.** Issued in June 2016, this update is intended to provide financial statement users with more decision - useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the amendments in this update replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The amendments affect entities holding financial assets and net investments in leases that are not accounted for at fair value through net income. The amendments affect loans, debt securities, trade receivables, net investments in leases, off-balance sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash. The amendments in this update are effective for fiscal years beginning after December 15, 2022. The Company is currently assessing the impact of the adoption of this standard on the Company's consolidated financial position.

**ASU 2017-04 "Intangibles- Goodwill and Other" (Topic 350): Simplifying the Test for Goodwill Impairment".** Issued in January 2017, this update is intended to amend existing guidance to simplify subsequent measurement of goodwill by eliminating Step 2 from the goodwill impairment test. The amendments require an entity to perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and recognizing an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value, not to exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. The amendments in this update are effective for fiscal years beginning after December 15, 2022. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

**ASU 2018-13 "Fair Value Measurement (Topic 820): Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement",** Issued in August 2018, the standard removes certain disclosures required by Topic 820 related to transfers between Level 1 and Level 2 of the fair value hierarchy; the policy for timing of transfers between levels; the valuation processes for Level 3 fair value measurements; and, for nonpublic entities, the changes in unrealized gains and losses for the period included in earnings for recurring Level 3 fair value measurements held at the end of the reporting period. The ASU modifies certain disclosures required by Topic 820 related to disclosure of transfers into and out of Level 3 of the fair value hierarchy and purchases and issues of Level 3 assets and liabilities for



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nonpublic entities; the requirement to disclose the timing of liquidation of an investee's assets and the date when restrictions from redemption might lapse only if the investee has communicated the timing to the entity or announced the timing publicly for investments in certain entities that calculate net asset value; and clarification that the measurement uncertainty disclosure is to communicate information about the uncertainty in measurement as of the reporting date. The ASU adds certain disclosure requirements related to changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements held at the end of the reporting period and the range and weighted average of insignificant unobservable inputs used to develop Level 3 fair value measurements. For certain unobservable inputs, an entity may disclose other quantitative information in lieu of the weighted average if the entity determines that other quantitative information would be a more reasonable and rational method to reflect the distribution of unobservable inputs used to develop Level 3 fair value measurements. The amendments in this update become effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2019, with early adoption permitted. The adoption of this update is not expected to have a material impact on the Company's consolidated financial statements.

**ASU 2019-12 "Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes"**. Issued in December 2019, this update simplifies the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. The amendments also improve consistent application of and simplifies GAAP for other areas of Topic 740 by clarifying and amending existing guidance. The amendments in this Update are effective for fiscal years, and interim periods with those fiscal years, beginning after December 15, 2020, with early adopting permitted. The Company is currently assessing the impact of the adoption of this standard on the Company's consolidated financial position.

### **Reclassifications**

Certain reclassifications have been made to the 2018 consolidated financial statements to conform to the 2019 consolidated financial statement presentation. These reclassifications had no effect on net income.

### **Subsequent Events**

Subsequent events have been evaluated through the date of the Independent Auditors' Report, which is the date the consolidated financial statements were available to be issued.

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**Note 2: Available-for-sale Securities**

The amortized cost and approximate fair values, together with gross unrealized gains and losses, of available-for-sale securities are as follows. Mortgage-backed securities consist of residential and commercial mortgage-backed securities issued by U.S. government-sponsored enterprises (GSEs).

	<b>Amortized Cost</b>	<b>Gross Unrealized Gains      Losses</b>		<b>Fair Value</b>
<b>December 31, 2019</b>				
U.S. Treasury	\$ 7,478	\$ 38	\$ -	\$ 7,516
U.S. GSEs	28,121	86	264	27,943
Commercial mortgage-backed securities	20,029	162	89	20,102
Residential mortgage-backed securities	104,699	1,056	404	105,351
Tax-exempt state and political subdivisions	24,992	949	21	25,920
Taxable state and political subdivisions	30,395	279	413	30,261
Corporate debt securities	250	-	-	250
Collateralized debt obligations	-	304	-	304
	<u>\$ 215,964</u>	<u>\$ 2,874</u>	<u>\$ 1,191</u>	<u>\$ 217,647</u>
<b>December 31, 2018</b>				
U.S. Treasury	\$ 13,097	\$ 17	\$ 46	\$ 13,068
U.S. GSEs	19,094	2	251	18,845
Commercial mortgage-backed securities	9,255	-	251	9,004
Residential mortgage-backed securities	51,438	99	748	50,789
Tax-exempt state and political subdivisions	29,205	120	219	29,106
Taxable state and political subdivisions	1,934	2	9	1,927
Corporate debt securities	375	-	-	375
Collateralized debt obligations	-	223	-	223
	<u>\$ 124,398</u>	<u>\$ 463</u>	<u>\$ 1,524</u>	<u>\$ 123,337</u>

The carrying value of securities pledged as collateral to secure public deposits and for other purposes was \$109,785 at December 31, 2019, and \$64,674 at December 31, 2018.

Gross gains of \$650 and \$163 and gross losses of \$120 and \$116 resulting from sales of available-for-sale securities were realized for 2019 and 2018.

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The amortized cost and fair value of available-for-sale securities at December 31, 2019, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	<b>Amortized Cost</b>	<b>Fair Value</b>
Within one year	\$ 9,150	\$ 9,177
One to five years	6,352	6,445
Five to ten years	25,967	26,168
After ten years	49,767	50,404
	<u>91,236</u>	<u>92,194</u>
Mortgage-backed securities	124,728	125,453
	<u>\$ 215,964</u>	<u>\$ 217,647</u>

The following table shows the gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2019 and 2018. These unrealized losses on the Company's investments were caused by interest rate increases. Because the Company does not intend to sell the investments and it is not more likely than not the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2019.

	<b>Less than 12 Months</b>		<b>12 Months or More</b>		<b>Total</b>	
	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>
<b>December 31, 2019</b>						
U.S. GSEs	\$ 11,419	\$ 101	\$ 7,593	\$ 163	\$ 19,012	\$ 264
Mortgage-backed securities						
Commercial	9,846	89	-	-	9,846	89
Residential	39,845	305	9,403	99	49,248	404
State and political subdivisions						
Tax-exempt	2,634	20	253	1	2,887	21
Taxable	12,272	413	-	-	12,272	413
	<u>\$ 76,016</u>	<u>\$ 928</u>	<u>\$ 17,249</u>	<u>\$ 263</u>	<u>\$ 93,265</u>	<u>\$ 1,191</u>
<b>December 31, 2018</b>						
U.S. Treasury	\$ 2,229	\$ 2	\$ 4,901	\$ 44	\$ 7,130	\$ 46
U.S. GSEs	7,487	50	8,890	201	16,377	251
Mortgage-backed securities						
Commercial	-	-	9,004	251	9,004	251
Residential	7,793	90	28,409	658	36,202	748
State and political subdivisions						
Tax-exempt	3,198	10	14,769	209	17,967	219
Taxable	1,151	5	490	4	1,641	9
	<u>\$ 21,858</u>	<u>\$ 157</u>	<u>\$ 66,463</u>	<u>\$ 1,367</u>	<u>\$ 88,321</u>	<u>\$ 1,524</u>

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**Note 3: Loans and Allowance for Loan Losses**

Classes of loans at December 31 include:

	<u>2019</u>	<u>2018</u>
Secured by real estate		
Construction	\$ 79,799	\$ 60,995
Farmland	52,221	52,530
Residential real estate	205,071	191,139
Commercial real estate	411,179	349,057
Consumer	13,090	11,296
Commercial and other	143,080	101,818
	<u>904,440</u>	<u>766,835</u>
Allowance for loan losses	<u>(9,418)</u>	<u>(8,300)</u>
Loans, net	<u>\$ 895,022</u>	<u>\$ 758,535</u>

Activity in the allowance for loan losses based on loan class was as follows:

	<u>Beginning Balance</u>	<u>Charge- offs</u>	<u>Recoveries</u>	<u>Provision for Loan Losses</u>	<u>Ending Balance</u>
<b>Year Ended December 31, 2019</b>					
Secured by real estate					
Construction	\$ 1,480	\$ (465)	\$ 25	\$ (12)	\$ 1,028
Farmland	222	-	-	35	257
Residential real estate	1,151	(165)	20	333	1,339
Commercial real estate	1,763	(61)	11	390	2,103
Consumer	296	(553)	179	469	391
Commercial and other	1,381	(168)	718	(382)	1,549
Unallocated	2,007	-	-	744	2,751
	<u>\$ 8,300</u>	<u>\$ (1,412)</u>	<u>\$ 953</u>	<u>\$ 1,577</u>	<u>\$ 9,418</u>
<b>Year Ended December 31, 2018</b>					
Secured by real estate					
Construction	\$ 1,053	\$ -	\$ -	\$ 427	\$ 1,480
Farmland	111	(42)	-	153	222
Residential real estate	1,025	(94)	20	200	1,151
Commercial real estate	1,180	(131)	22	692	1,763
Consumer	248	(432)	189	291	296
Commercial and other	1,469	(69)	130	(149)	1,381
Unallocated	1,941	-	-	66	2,007
	<u>\$ 7,027</u>	<u>\$ (768)</u>	<u>\$ 361</u>	<u>\$ 1,680</u>	<u>\$ 8,300</u>

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The following tables present the balance in the allowance for loan losses based on loan class and impairment method at December 31:

	December 31, 2019			December 31, 2018		
	Allowance for Loan Losses Allocated to Loans Evaluated for Impairment			Allowance for Loan Losses Allocated to Loans Evaluated for Impairment		
	Individually	Collectively	Total	Individually	Collectively	Total
Secured by real estate						
Construction	\$ 427	\$ 601	\$ 1,028	\$ 1,049	\$ 431	\$ 1,480
Farmland	-	257	257	-	222	222
Residential real estate	311	1,028	1,339	142	1,009	1,151
Commercial real estate	68	2,035	2,103	47	1,716	1,763
Consumer	11	380	391	-	296	296
Commercial and other	830	719	1,549	690	691	1,381
Unallocated	-	2,751	2,751	-	2,007	2,007
	<u>\$ 1,647</u>	<u>\$ 7,771</u>	<u>\$ 9,418</u>	<u>\$ 1,928</u>	<u>\$ 6,372</u>	<u>\$ 8,300</u>

The following table presents the recorded investment in loans individually and collectively evaluated for impairment by loan class:

	December 31, 2019			December 31, 2018		
	Loans Evaluated for Impairment			Loans Evaluated for Impairment		
	Individually	Collectively	Total	Individually	Collectively	Total
Secured by real estate						
Construction	\$ 5,253	\$ 74,546	\$ 79,799	\$ 5,147	\$ 55,848	\$ 60,995
Farmland	-	52,221	52,221	2,298	50,232	52,530
Residential real estate	1,413	203,658	205,071	239	190,900	191,139
Commercial real estate	5,490	405,689	411,179	1,822	347,235	349,057
Consumer	11	13,079	13,090	-	11,296	11,296
Commercial and other	2,819	140,261	143,080	2,687	99,131	101,818
	<u>\$ 14,986</u>	<u>\$ 889,454</u>	<u>\$ 904,440</u>	<u>\$ 12,193</u>	<u>\$ 754,642</u>	<u>\$ 766,835</u>

Risk characteristics applicable to each segment of the loan portfolio are described as follows.

**Construction Real Estate:** Construction loans are usually based upon estimates of costs and estimated value of the completed project and include independent appraisal reviews and a financial analysis of the developers and property owners. Sources of repayment of these loans may include permanent loans, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are considered to be higher risk than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, general economic conditions and the availability of long-term financing. Credit risk in these loans may be impacted by the creditworthiness of a borrower, property values and the local economies in the Company's market areas.

**Farmland:** Loans secured by farmland are generally made for the purpose of acquiring land devoted to crop production, cattle or poultry, the growth and management of timber or the operation of a similar type of business on the secured property. Sources of repayment for these loans generally include income generated from operations of a business on the property, rental income or sales of the property. Credit risk in these loans may be impacted by crop and commodity prices, the creditworthiness of a borrower,

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changes in economic conditions which might affect underlying property values and the local economies in the Company's market areas.

**Residential Real Estate:** The residential real estate loan portfolio consists of residential loans for single and multifamily properties. Residential loans are generally secured by owner occupied 1-4 family residences. Repayment of these loans is primarily dependent on the personal income and credit rating of the borrowers. Credit risk in these loans can be impacted by economic conditions within the Company's market areas that might impact either property values or a borrower's personal income. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

**Commercial Real Estate:** Commercial real estate loans typically involve larger principal amounts, and repayment of these loans is generally dependent on the successful operations of the property securing the loan or the business conducted on the property securing the loan. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Credit risk in these loans may be impacted by the creditworthiness of a borrower, property values and the local economies in the Company's market areas.

**Commercial and other:** The commercial portfolio includes loans to commercial customers for use in financing working capital needs, equipment purchases and expansions. The loans in this category are repaid primarily from the cash flow of a borrower's principal business operation. Credit risk in these loans is driven by creditworthiness of a borrower and the economic conditions that impact the cash flow stability from business operations.

**Consumer:** The consumer loan portfolio consists of various term and line-of-credit loans such as automobile loans and loans for other personal purposes. Repayment for these types of loans will come from a borrower's income sources that are typically independent of the loan purpose. Credit risk is driven by consumer economic factors (such as unemployment and general economic conditions in the Company's market area) and the creditworthiness of a borrower.

The Company utilizes a risk grading system to assign a grade to each of its loans when originated. This grade is updated as factors related to quality of a loan change. A description of the current risk grades follows.

**Virtually No Risk (1):** Credits in this category are virtually risk-free and generally include the following attributes: repayment program is well-defined and achievable; repayment sources are numerous, and no material documentation deficiencies or exceptions exist. These loans will generally be secured by deposits in the bank or by government securities.

**Minimal Credit Risk (2):** Credits in this category are within guidelines and where the borrowers have documented significant overall financial strength. These loans have excellent sources of repayment, with no significant identifiable risk of collection, and conform in all respects to policy, guidelines, underwriting standards, and regulatory requirements.

**Satisfactory Credit Risk (3):** These loans exhibit satisfactory credit risk and have excellent sources of repayment, with no significant identifiable risk of collection. Current financial information on all borrowers and guarantors has been obtained and analyzed, and overall business operating trends are either stable or improving. These loans conform to bank policy and regulatory requirements with minimal credit or collateral exceptions that do not represent repayment risk.

**Marginal Credit Risk (4):** These loans have adequate sources of repayment with little identifiable repayment risk. These loans conform to bank policy and regulatory requirements with minimal credit or collateral exceptions that do not represent repayment risk. For existing loans, current financial

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information on all borrowers and guarantors has been obtained and analyzed, and overall business operating trends are stable with any declines considered minor and temporary.

**Weak Pass (5):** These loans show signs of weakness in either adequate sources of repayment or collateral but have demonstrated mitigating factors that minimize the risk of delinquency or loss or have adequate sources of repayment with little identifiable repayment risk. Although the combination and/or severity of identified exceptions is greater for this risk grade, the exceptions may be properly mitigated by other documented factors that offset any additional risks.

**Watch (6):** These loans are currently performing satisfactorily but with potential weaknesses that may, if not corrected, weaken the asset or inadequately protect the Company's position at some future date. The weakness or issue could include a policy, credit or collateral exception. These loans may be impacted by economic conditions that develop subsequent to the loan origination which don't jeopardize liquidation of the debt but do substantially increase the level of risk.

**Substandard (7):** These loans are inadequately protected by the current sound net worth or paying capacity of the obligor or pledged collateral. Substandard loans will generally be dependent upon collateral for repayment. These loans have well-defined weaknesses jeopardizing orderly liquidation. Substandard loans may or may not be impaired.

**Doubtful (8):** These are loans with weaknesses inherent in the substandard classification and where collection in full is highly questionable based on currently existing facts. The ability of the borrower to service the debt is extremely weak, overdue status is constant, the debt has been placed on non-accrual status, and no definite repayment schedule exists. Doubtful loans will have some recognizable impairment.

The Company evaluates the risk grading system and allowance for loan loss methodology on an ongoing basis. No significant changes were made to either in 2019.

The following table details the amount of loans by loan grade and loan class:

	<b>Grades (1 - 5)</b>	<b>Watch (6)</b>	<b>Substandard (7)</b>	<b>Doubtful (8)</b>	<b>Total Loans</b>
<b>December 31, 2019</b>					
Secured by real estate					
Construction	\$ 74,767	\$ 46	\$ 4,986	\$ -	\$ 79,799
Farmland	50,770	1,123	328	-	52,221
Residential real estate	194,226	5,516	5,329	-	205,071
Commercial real estate	402,307	2,081	6,791	-	411,179
Consumer	13,006	12	72	-	13,090
Commercial and other	138,360	1,392	3,328	-	143,080
	<u>\$ 873,436</u>	<u>\$ 10,170</u>	<u>\$ 20,834</u>	<u>\$ -</u>	<u>\$ 904,440</u>

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	<b>Grades (1 - 5)</b>	<b>Watch (6)</b>	<b>Substandard (7)</b>	<b>Doubtful (8)</b>	<b>Total Loans</b>
<b>December 31, 2018</b>					
Secured by real estate					
Construction	\$ 55,278	\$ 167	\$ 5,550	\$ -	\$ 60,995
Farmland	48,716	1,089	2,725	-	52,530
Residential real estate	178,598	8,187	4,354	-	191,139
Commercial real estate	342,281	3,669	3,107	-	349,057
Consumer	11,185	19	92	-	11,296
Commercial and other	97,421	1,351	3,046	-	101,818
	<u>\$ 733,479</u>	<u>\$ 14,482</u>	<u>\$ 18,874</u>	<u>\$ -</u>	<u>\$ 766,835</u>

The following tables present the loan portfolio aging analysis of the recorded investment in loans by loan class:

	<b>Accruing Loans Past Due</b>		<b>Non- accrual</b>	<b>Total</b>		<b>Total Loans</b>
	<b>30 - 89 Days</b>	<b>90 Days or More</b>		<b>Past Due and Nonaccrual</b>	<b>Current Loans</b>	
<b>December 31, 2019</b>						
Secured by real estate						
Construction	\$ 649	\$ -	\$ 4,677	\$ 5,326	\$ 74,473	\$ 79,799
Farmland	104	-	254	358	51,863	52,221
Residential real estate	1,848	357	1,817	4,022	201,049	205,071
Commercial real estate	263	-	860	1,123	410,056	411,179
Consumer	73	9	32	114	12,976	13,090
Commercial and other	151	-	2,099	2,250	140,830	143,080
	<u>\$ 3,088</u>	<u>\$ 366</u>	<u>\$ 9,739</u>	<u>\$ 13,193</u>	<u>\$ 891,247</u>	<u>\$ 904,440</u>

<b>December 31, 2018</b>						
Secured by real estate						
Construction	\$ -	\$ -	\$ 5,138	\$ 5,138	\$ 55,857	\$ 60,995
Farmland	262	-	168	430	52,100	52,530
Residential real estate	1,712	-	1,413	3,125	188,014	191,139
Commercial real estate	602	-	1,448	2,050	347,007	349,057
Consumer	43	11	17	71	11,225	11,296
Commercial and other	114	-	2,372	2,486	99,332	101,818
	<u>\$ 2,733</u>	<u>\$ 11</u>	<u>\$ 10,556</u>	<u>\$ 13,300</u>	<u>\$ 753,535</u>	<u>\$ 766,835</u>



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Impaired loans include nonperforming loans and loans modified in troubled debt restructurings, if applicable. The following table presents loans evaluated for impairment by loan class.

	Unpaid Principal Balance	Recorded Loan Balance			Specific Allowance	Average Recorded Loan Balance
		With No Specific Allowance	With a Specific Allowance	Total		
<b>December 31, 2019</b>						
Secured by real estate						
Construction	\$ 6,838	\$ 1,127	\$ 4,126	\$ 5,253	\$ 427	\$ 4,880
Residential real estate	1,413	464	949	1,413	311	826
Commercial real estate	5,490	4,933	557	5,490	68	3,656
Consumer	11	-	11	11	11	20
Commercial and other	3,212	-	2,819	2,819	830	2,739
	<u>\$ 16,964</u>	<u>\$ 6,524</u>	<u>\$ 8,462</u>	<u>\$ 14,986</u>	<u>\$ 1,647</u>	<u>\$ 12,121</u>
<b>December 31, 2018</b>						
Secured by real estate						
Construction	\$ 6,095	\$ 297	\$ 4,850	\$ 5,147	\$ 1,049	\$ 5,031
Farmland	2,298	2,298	-	2,298	-	1,149
Residential real estate	239	-	239	239	142	1,031
Commercial real estate	1,943	1,486	336	1,822	47	1,149
Consumer	-	-	-	-	-	-
Commercial and other	3,027	281	2,406	2,687	690	2,889
	<u>\$ 13,602</u>	<u>\$ 4,362</u>	<u>\$ 7,831</u>	<u>\$ 12,193</u>	<u>\$ 1,928</u>	<u>\$ 11,249</u>

The Company recognized interest income of \$465 in 2019 and \$228 in 2018 on loans evaluated for impairment that had specific allowances.

The restructuring of a loan is considered a “troubled debt restructuring” (TDR) if both (1) the borrower is experiencing financial difficulties and (2) the Company has granted a concession. Concessions may include interest rate reductions below market interest rates compared to debt with similar characteristics, principal forgiveness, restructuring amortization of the debt and other actions to minimize potential losses.

At December 31, 2019 and 2018, the Company held a total of \$6,269 and \$4,184 of loans modified in troubled debt restructurings, principally commercial real estate loans. The Company modified the terms of one loan in 2019 with a recorded investment of \$2,002 as of December 31, 2019. The Company modified the terms of two loans in 2018 with a recorded investment of \$2,298 as of December 31, 2018. These modifications did not increase the allowance for loan losses. There were no additional loans modified in troubled debt restructurings during 2019 and 2018.

The Company allocated \$427 and \$732 of specific allowance for these TDR loans as of December 31, 2019 and 2018. \$4,126 and \$4,184 of these loans were past due at December 31, 2019 and 2018. The Company had not committed to lend additional funds to any of these borrowers as of December 31, 2019 and 2018.

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**Note 4: Premises and Equipment**

Major classifications of premises and equipment, stated at cost, follow.

	<u>2019</u>	<u>2018</u>
Land	\$ 9,905	\$ 7,075
Buildings and improvements	28,313	19,308
Furniture, fixtures and equipment	7,203	6,021
	<u>45,421</u>	<u>32,404</u>
Less accumulated depreciation	<u>(13,521)</u>	<u>(12,498)</u>
Net premises and equipment	<u>\$ 31,900</u>	<u>\$ 19,906</u>

**Note 5: Other Intangible Assets**

The carrying basis and accumulated amortization of recognized core deposit intangible assets follow:

	<u>2019</u>			<u>2018</u>		
	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net</u>	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net</u>
Beginning balance	\$ 2,321	\$ (773)	\$ 1,548	\$ 2,321	\$ (541)	\$ 1,780
Additions	3,417	-	3,417	-	-	-
Amortization expense	-	(489)	(489)	-	(232)	(232)
Ending balance	<u>\$ 5,738</u>	<u>\$ (1,262)</u>	<u>\$ 4,476</u>	<u>\$ 2,321</u>	<u>\$ (773)</u>	<u>\$ 1,548</u>

Estimated amortization expense for each of the following five years, based on current intangible assets, is as follows:

2020	\$ 574
2021	574
2022	574
2023	574
2024	574
	<u>574</u>
	<u>\$ 2,870</u>

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**Note 6: Other Assets**

A summary of other assets at December 31 follows:

	<u>2019</u>	<u>2018</u>
Cash surrender value of life insurance	\$ 33,633	\$ 25,124
Foreclosed assets held for sale, net	289	551
Federal Reserve Bank stock	1,551	1,548
Federal Home Loan Bank stock	2,119	2,062
Deferred income taxes	2,187	2,924
Other	<u>5,462</u>	<u>3,430</u>
	<u>\$ 45,241</u>	<u>\$ 35,639</u>

**Note 7: Deposits**

Categories of deposits at December 31 follow:

	<u>2019</u>	<u>2018</u>
Noninterest bearing deposits	\$ 246,630	\$ 154,582
Interest bearing deposits		
Money market, NOW and savings accounts	572,615	438,642
Certificates of deposit of \$250 thousand or more	75,577	54,972
Other certificates of deposit	195,184	159,617
Insured cash sweep deposits	<u>19,785</u>	<u>20,818</u>
Total interest bearing deposits	<u>863,161</u>	<u>674,049</u>
Total deposits	<u>\$ 1,109,791</u>	<u>\$ 828,631</u>

At December 31, 2019, the scheduled maturities of certificates of deposit follow:

2020	\$ 170,190
2021	45,995
2022	23,451
2023	17,994
2024	<u>13,131</u>
	<u>\$ 270,761</u>

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**Note 8: Notes Payable**

Categories of notes payable at December 31 follow:

	<u>2019</u>	<u>2018</u>
Bank's FHLB advances	\$ 10,000	\$ 30,700
Company's note payable to a commercial bank	5,750	6,750
	<u>\$ 15,750</u>	<u>\$ 37,450</u>

The Company has advances from FHLB, which are collateralized by a blanket lien on first mortgage and other qualifying loans. The Company may not prepay certain of these single payment advances without paying a prepayment penalty. Certain of these single payment advances are subject to quarterly calls until maturity by FHLB. The following is a summary of these advances at December 31:

	<u>2019</u>	<u>2018</u>
Single payment advances maturing within 12 months		
Balance	\$ -	\$ 15,000
Range of fixed interest rates	-	2.49% - 3.03%
Single payment advances maturing after 12 months		
Balance	\$ 10,000	\$ 15,000
Range of fixed interest rates	3.23% - 3.26%	3.13% - 3.26%
Range of maturities	2021 - 2023	2020 - 2023
Monthly payment advances		
Balance	\$ -	\$ 700
Approximate monthly payment	-	27
Range of fixed interest rates	-	3.12% - 5.16%
Range of maturities	-	2021 - 2024

The Company has entered into a credit agreement (the Agreement) with a commercial bank consisting of a \$10,000 revolving line of credit and a \$10,000 term loan. The credit limit on the line of credit was increased from \$5,000 to \$10,000 on August 27, 2019. This line of credit and term loan are secured by 53,264 shares of the Bank's common stock.

The Company's line of credit requires monthly interest payments and bears interest at 30-day LIBOR plus 2.50%, which was 4.26% and 5.02% at December 31, 2019 and 2018. There were no amounts borrowed under the line of credit at December 31, 2019 and 2018.

The Company's term loan has a fixed interest rate of 3.56% until maturity at August 27, 2022. The Agreement requires monthly principal payments of \$83, plus accrued interest. The remaining unpaid principal balance will be due at maturity. The balance of the term loan was \$5,750 and \$6,750 at December 31, 2019 and 2018.

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Scheduled principal payments of notes payable at December 31, 2019, follow:

	<u>FHLB Advances</u>	<u>Company's Term Loan</u>
2020	\$ -	\$ 1,000
2021	5,000	1,000
2022	-	3,750
2023	5,000	-
2024	-	-
Thereafter	-	-
	<u>\$ 10,000</u>	<u>\$ 5,750</u>

**Note 9: Subordinated Debt**

The following is a summary of subordinated debt at December 31:

	<u>2019</u>	<u>2018</u>
Subordinated promissory notes	\$ 2,500	\$ 5,000
Other subordinated debt	14,723	-
Subordinated debentures payable to statutory trusts	<u>11,341</u>	<u>6,186</u>
	<u>\$ 28,564</u>	<u>\$ 11,186</u>

**Subordinated Promissory Notes**

The Company offered subordinated promissory notes to a limited number of individuals and financial institutions, each of whom was exempted under applicable securities laws. Each series of these notes matures on July 15 of the respective series year. These notes pay interest on a semiannual basis.

The following is a summary of subordinated promissory notes at December 31:

	<u>Year of Maturity</u>	<u>Interest Rate</u>	<u>2019</u>	<u>2018</u>
Series 2019	2019	3.50%	\$ -	\$ 2,500
Series 2020	2020	4.00%	<u>2,500</u>	<u>2,500</u>
			<u>\$ 2,500</u>	<u>\$ 5,000</u>

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**Other Subordinated Debt**

The Company issued \$15,000 subordinated notes to two institutional lenders on April 1, 2019. Net proceeds received by the Company from these notes amounted to \$14,700. These notes bear interest, payable semi-annually at a rate of 6.375%. These notes mature on April 1, 2029, and the principal may be repaid by the Company in whole or in part, beginning on April 1, 2024.

The following is a summary of subordinated notes payable to institutional lenders at December 31:

	<b>2019</b>	<b>2018</b>
Principal balance	\$ 15,000	\$ -
Unamortized debt issuance costs	(277)	-
	<b>\$ 14,723</b>	<b>\$ -</b>

**Subordinated Debentures Payable to Statutory Trusts**

The Company owns the outstanding common stock of business trusts that have issued preferred capital securities to third parties. These preferred capital securities qualify as Tier I capital for the Company, subject to regulatory rules and limits. These trusts used the proceeds from the issuance of the common stock and the preferred capital securities to purchase debentures issued by the Company. These debentures are these trusts' only assets, and quarterly interest payments on these debentures are the sole source of cash for these trusts to pay quarterly distributions on the common stock and preferred capital securities. The Company has fully and unconditionally guaranteed the trusts' obligation with respect to the preferred capital securities.

Although the Company has not elected to do so, the Company has the right to defer the payment of interest on the subordinated debentures at any time, or from time to time, for periods not exceeding five years. If interest payments on the subordinated debentures are deferred, the distributions on the preferred capital securities are also deferred. Interest on the subordinated debentures and distributions on the preferred capital securities are cumulative.

The Company has the right to redeem the debentures prior to maturity. Upon redemption of the subordinated debentures payable to a statutory trust, the trust will also liquidate its common stock and preferred capital securities. The subordinated debentures payable to Trust II have been eligible for redemption by the Company since September 15, 2008. The subordinated debentures payable to Trust III have been eligible for redemption by the Company since December 15, 2010.

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The following is a summary of debentures payable to statutory trusts as of December 31, 2019 and 2018. Interest rates adjust quarterly for the debentures whose rates are indexed with LIBOR.

	<u>Year of Maturity</u>	<u>Interest Rate</u>	<u>2019</u>	<u>2018</u>
BankFirst Capital Statutory Trust II	2033	3-month LIBOR, plus 2.95% 4.85% (2019) and 5.75% (2018)	\$ 3,093	\$ 3,093
BankFirst Capital Statutory Trust III	2035	3-month LIBOR, plus 1.45% 3.34% (2019) and 4.25% (2018)	3,093	3,093
First National Bancshares of Central Alabama Statutory Trust I	2036	3-month LIBOR, plus 1.60% 3.49% (2019)	<u>5,155</u>	<u>-</u>
			<u>\$ 11,341</u>	<u>\$ 6,186</u>

**Note 10: Other Expenses**

A summary of other expenses at December 31 follows:

	<u>2019</u>	<u>2018</u>
Advertising and promotions	\$ 1,294	\$ 955
Amortization of intangible assets	489	232
Directors' fees and expenses	328	362
Legal and professional expenses	1,562	1,307
Interchange expense	1,169	949
Supplies	536	304
Expenses on foreclosed assets held for sale	96	87
Other	<u>5,542</u>	<u>4,791</u>
	<u>\$ 11,016</u>	<u>\$ 8,987</u>

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**Note 11: Income Taxes**

The provision (credit) for income taxes includes these components:

	<b>2019</b>	<b>2018</b>
Taxes currently payable	\$ 3,291	\$ 3,171
Deferred income taxes	243	(524)
	\$ 3,534	\$ 2,647

A reconciliation of income tax expense at the statutory rate of 21% to the Company's actual income tax expense is shown below:

	<b>2019</b>	<b>2018</b>
Computed at the statutory rate	\$ 3,223	\$ 2,616
Increase (decrease) resulting from:		
Tax-exempt interest	(139)	(148)
Life insurance income	(142)	(115)
State income taxes	448	375
Other	144	(81)
	\$ 3,534	\$ 2,647



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The tax effects of temporary differences related to deferred taxes shown at December 31 follow:

	<u>2019</u>	<u>2018</u>
Deferred tax assets		
Allowance for loan losses	\$ 2,070	\$ 2,071
Foreclosed assets held for sale	68	89
Stock based compensation	186	115
Deferred compensation	1,343	838
Accrued expenses	207	247
Purchase accounting adjustments	396	-
Income tax credits	1,004	-
Net operating loss	301	-
Unrealized losses on available-for-sale securities	-	234
Other	161	158
	<u>5,736</u>	<u>3,752</u>
Deferred tax liabilities		
Depreciation and amortization	(2,070)	(641)
Prepaid expenses	(93)	(63)
Goodwill and other intangible assets	(884)	(73)
Unrealized gains on available-for-sale securities	(420)	-
Other	(82)	(51)
	<u>(3,549)</u>	<u>(828)</u>
Net deferred tax asset	<u>\$ 2,187</u>	<u>\$ 2,924</u>

Management believes it is more likely than not that all the deferred tax assets will be realized. The Company's net deferred tax assets are included in other assets in the consolidated balance sheets.

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**Note 12: Accumulated Other Comprehensive Income (Loss)**

The components of accumulated other comprehensive income (loss), included in stockholders' equity follow:

	<b>Unrealized Gains (Losses) on Available-for-sale Securities</b>		
	<b>Amount</b>	<b>Tax Effect</b>	<b>Net of Tax</b>
<b>Balance, January 1, 2018</b>	\$ (341)	\$ 85	\$ (256)
Included in comprehensive income			
Net unrealized gains on available-for-sale securities	<u>(720)</u>	<u>149</u>	<u>(571)</u>
Other comprehensive income (loss)	<u>(720)</u>	<u>149</u>	<u>(571)</u>
<b>Balance, December 31, 2018</b>	<u>(1,061)</u>	<u>234</u>	<u>(827)</u>
Included in comprehensive income			
Net unrealized losses on available-for-sale securities	<u>2,744</u>	<u>(654)</u>	<u>2,090</u>
Other comprehensive income (loss)	<u>2,744</u>	<u>(654)</u>	<u>2,090</u>
<b>Balance, December 31, 2019</b>	<u>\$ 1,683</u>	<u>\$ (420)</u>	<u>\$ 1,263</u>

**Note 13: Stockholders' Equity**

The Company issued 523,480 shares of common stock on April 1, 2019, through a private placement offering (the 2019 offering). The Company issued 736,227 shares of common stock in December 2017 and 17,300 shares of common stock in January 2018 through a private placement offering (the 2017 offering). Both offerings were made solely to "accredited investors" as defined in Rule 501(a) promulgated by the Securities and Exchange Commission. The 2017 offering included our employees through their participation in our BankFirst Financial Services 401(k) Profit Sharing Plan. The majority of the shares in both offerings were issued to current shareholders, employees, and investors in our local markets.

**Note 14: Regulatory Matters**

The Bank may be required to maintain reserve funds in cash and/or on deposit with the Federal Reserve Bank. At December 31, 2019, no such reserve was required.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Furthermore, the Bank's regulators could require adjustments to regulatory capital not reflected in these consolidated financial statements. The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. Banks (Basel III rules) became effective for the Bank on January 1, 2015, with full

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compliance with all the requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. Under the Basel III rules, the Bank must hold a capital conservation buffer above the adequately capitalized risk-based capital ratios. The capital buffer was being phased in from 0.0% for 2015 to 2.50% in 2019. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), common equity Tier I capital (as defined) to total risk-weighted assets (as defined) and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2019 and 2018, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2019, the most recent regulatory notifications categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based, common equity Tier I risk based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category.

The following table presents actual and required capital ratios as of December 31, 2019 and 2018, for the Bank under the capital regulatory rules then in effect:

	Actual		Minimum Required for Capital Adequacy Purposes		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>December 31, 2019</b>						
Common equity tier I	\$ 124,102	13.0%	\$ 43,020	4.5%	\$ 62,140	6.5%
Tier I capital (to risk-weighted assets)	124,102	13.0%	57,360	6.0%	76,480	8.0%
Total capital (to risk-weighted assets)	133,520	14.0%	76,480	8.0%	95,600	10.0%
Tier I capital (to average assets)	124,102	10.0%	49,620	4.0%	62,025	5.0%
<b>December 31, 2018</b>						
Common equity tier I	\$ 104,226	13.5%	\$ 34,768	4.5%	\$ 50,221	6.5%
Tier I capital (to risk-weighted assets)	104,226	13.5%	46,358	6.0%	61,811	8.0%
Total capital (to risk-weighted assets)	112,526	14.6%	61,811	8.0%	77,263	10.0%
Tier I capital (to average assets)	104,226	10.7%	38,810	4.0%	48,513	5.0%

Dividends paid by the Bank are the primary source of funds available to the Company for payment of dividends to its stockholders and for other cash needs. Applicable federal and state statutes and regulations impose restrictions on the amounts of dividends that may be declared by the Bank. In addition to the formal statutes and regulations, regulatory authorities also consider the adequacy of the Bank's total capital in relation to its assets, deposits and other such items, and, as a result, capital adequacy considerations could further limit the availability of dividends from the Bank. These restrictions are not anticipated to have a material effect on the ability of the Bank to pay dividends to the Company.

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**Note 15: Related Party Transactions**

The Company had loans outstanding to executive officers, directors, significant stockholders and their affiliates (related parties) at December 31, 2019 and 2018. In addition to these loans, the Company has commitments to extend credit to these related parties which amounted to \$1,487 and \$1,554 at December 31, 2019 and 2018. The following is a summary of activity in related party loans:

	<b>2019</b>	<b>2018</b>
Balance, beginning of year	\$ 1,831	\$ 2,615
Advances	826	33
Change in composition of related parties	-	191
Repayments	(83)	(1,008)
Balance, end of year	\$ 2,574	\$ 1,831

Deposits from related parties held by the Company totaled \$55,303 and \$41,532 at December 31, 2019 and 2018.

In management's opinion, such loans and other extensions of credit and deposits were made in the ordinary course of business and were made on substantially the same terms (including interest rates and collateral) as those prevailing at the time for comparable transactions with other persons. Further, in management's opinion, these loans did not involve more than normal risk of collectibility or present other unfavorable features.

**Note 16: Employee Benefits**

**401(k) Plan**

The Company has a 401(k) plan covering substantially all full time employees of the Company and the Bank. Participants may make contributions to the plan in accordance with applicable regulations and the plan's provisions. The Company makes discretionary matching contributions and additional employer contributions at the discretion of the Board of Directors. Total expense for this plan amounted to \$544 in 2019 and \$408 in 2018.

**Split-dollar Life Insurance Arrangements**

For endorsement split-dollar life insurance arrangements, an employer must recognize the liability for future benefits based on the substantive agreement with the employee. The total accrued liability amounted to \$655 and \$658 at December 31, 2019 and 2018, and is included in other liabilities in the consolidated balance sheets.

**Deferred Compensation Plan**

The Company has deferred retirement arrangements for the benefit of certain directors, which generally provide for the payment of monthly benefits to participants at age 70 for a specified period of years. The Company is accruing the present value of the projected benefits to the date of retirement of the respective participants using a discount rate of 3.74%. The deferred compensation liability is included in other liabilities in the consolidated balance sheets.

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The following is a summary of the deferred compensation liability:

	<u>2019</u>	<u>2018</u>
Beginning balance	\$ 2,967	\$ 3,114
Acquisition	1,828	-
Expense accrued	426	285
Payments	<u>(356)</u>	<u>(432)</u>
Ending balance	<u>\$ 4,865</u>	<u>\$ 2,967</u>

**Note 17: Stock-based Compensation**

The Company has a restricted stock plan providing for the issuance common shares to certain officers. Restricted shares that have not vested are included in the Company's outstanding shares. Compensation expense is recognized over the respective vesting periods of the stock grants based on the fair value of the stock at the grant date. In addition, restricted shares become fully vested in the event of death of a participant or upon a change in control. Participants are entitled to receive dividends as compensation and to vote the restricted shares that have not vested. Restricted shares that have not vested may not be transferred by the participants.

Of the outstanding non-vested shares at December 31, 2019, 54,700 shares vest at 10% per year from their respective grant dates and 25,800 shares vest at the end of a three years from their respective grant dates. The following is a summary of changes in the Company's non-vested shares for 2019:

	<u>Shares</u>	<u>Weighted Average Grant Date Fair Value</u>
Nonvested, beginning of year	55,300	\$ 19.04
Granted	35,000	25.17
Vested	<u>(9,800)</u>	17.87
Nonvested, end of year	<u>80,500</u>	<u>\$ 21.85</u>

The Company recognized compensation expense of \$380 and \$174 related to these restricted shares during 2019 and 2018. The total fair value of shares vested in 2019 was \$245. At December 31, 2019, there was \$1,087 of total unrecognized compensation cost related to non-vested shares.

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**Note 18: Earnings Per Common Share**

Basic earnings per common share represent income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. All outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation. Diluted earnings per common share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued. The Company had no such shares in 2019 and 2018.

Earnings per common share were computed as follows:

	<u>2019</u>	<u>2018</u>
<b>Basic earnings per common share</b>		
Net income available to common stockholders	\$ 11,815	\$ 9,808
Weighted-average basic common shares outstanding	4,349,797	3,930,066
Basic earnings per common share	\$ 2.72	\$ 2.50
<b>Diluted earnings per common share</b>		
Net income available to common stockholders	\$ 11,815	\$ 9,808
Weighted-average basic common shares outstanding	4,349,797	3,930,066
Effect of potential dilutive shares	-	-
Weighted-average diluted common shares outstanding	4,349,797	3,930,066
Diluted earnings per common share	\$ 2.72	\$ 2.50

**Note 19: Disclosures About Fair Value of Assets and Liabilities**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

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**Recurring Measurements**

The following table presents the fair value measurement of assets recognized in the accompanying consolidated balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2019 and 2018:

	Fair Value	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
<b>December 31, 2019</b>				
Available-for-sale securities				
U.S. Treasury	\$ 7,516	\$ 7,516	\$ -	\$ -
U.S. GSEs	27,943	-	27,943	-
Mortgage-backed securities	125,453	-	125,453	-
State and political subdivisions	56,181	-	56,181	-
Corporate debt securities	250	-	250	-
Collateralized debt obligations	304	-	304	-
	<u>\$ 217,647</u>	<u>\$ 7,516</u>	<u>\$ 210,131</u>	<u>\$ -</u>
<b>December 31, 2018</b>				
Available-for-sale securities				
U.S. Treasury	\$ 13,068	\$ 13,068	\$ -	\$ -
U.S. GSEs	18,845	-	18,845	-
Mortgage-backed securities	59,793	-	59,793	-
State and political subdivisions	31,033	-	31,033	-
Corporate debt securities	375	-	375	-
Collateralized debt obligations	223	-	223	-
	<u>\$ 123,337</u>	<u>\$ 13,068</u>	<u>\$ 110,269</u>	<u>\$ -</u>

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during 2019 or 2018.

***Available-for-sale Securities***

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include U.S. Treasury securities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Level 2 securities include the remainder of the Company's available-for-sale securities. For these securities the Company obtains fair value measurements from an independent pricing service that considers observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, valuation matrices, credit information and the bond's terms and conditions. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. There were no Level 3 securities.

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**Nonrecurring Measurements**

The following table presents the fair value measurements of assets recognized in the accompanying consolidated balance sheets measured at fair value on a nonrecurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2019 and 2018:

	Fair Value	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
<b>December 31, 2019</b>				
Impaired loans (collateral dependent), net of allowance for loan losses	\$ 7,085	\$ -	\$ -	\$ 7,085
Foreclosed assets held for sale	289	-	-	289
<b>December 31, 2018</b>				
Impaired loans (collateral dependent), net of allowance for loan losses	\$ 5,903	\$ -	\$ -	\$ 5,903
Foreclosed assets held for sale	551	-	-	551

Following is a description of valuation methodologies and inputs used for assets measured at fair value on a nonrecurring basis and recognized in the accompanying consolidated balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during 2019 or 2018.

***Impaired Loans (Collateral Dependent)***

The estimated fair value of collateral dependent loans is based on the appraised fair value of the collateral, less estimated cost to sell. Collateral dependent impaired loans are classified within Level 3 of the fair value hierarchy.

***Foreclosed Assets Held for Sale***

Foreclosed assets held for sale are carried at the lower of fair value at acquisition date or current estimated fair value, less estimated cost to sell when the real estate is acquired. Estimated fair value is determined on the basis of appraisals and evaluations. The Company's foreclosed assets held for sale are classified within Level 3 of the fair value hierarchy.

The Company considers the appraisal or evaluation as the starting point for determining fair value and then considers other factors and events in the environment that may affect the fair value. Appraisals are obtained when the real estate is acquired and subsequently as deemed necessary by management. Appraisers are selected from the list of approved appraisers maintained by management.

Another unobservable input used in the fair value measurement of collateral for collateral dependent impaired loans and foreclosed assets held for sale relates to the discounting criteria used to consider lack of marketability and estimated costs to sell. These discounts and estimates are developed by management by comparison to historical results. During 2019 and 2018, collateral discounts ranged from 0% to 100%, with an average discount of approximately 20% per property.



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**Fair Value of Financial Instruments**

The following table presents carrying amounts and estimated fair values of financial instruments not carried at fair value at December 31, 2019 and 2018.

	December 31, 2019		December 31, 2018	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets</b>				
Level 2 Inputs:				
Cash and due from banks	\$ 34,757	\$ 34,757	\$ 17,446	\$ 17,446
Interest bearing bank balances	27,281	27,281	12,781	12,781
Interest receivable	4,881	4,881	3,733	3,733
FRB stock	1,551	1,551	1,548	1,548
FHLB stock	2,119	2,119	2,062	2,062
Level 3 Inputs:				
Loans, net	895,022	886,168	758,535	743,870
<b>Financial liabilities</b>				
Level 2 Inputs:				
Deposits	1,109,791	1,110,811	828,631	828,331
Notes payable	15,750	15,440	37,450	36,816
Subordinated debt	28,564	27,198	11,186	11,186
Interest payable	1,392	1,392	646	646

FASB ASC Topic 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on either a recurring basis or non-recurring basis. In cases where quoted market prices are not available, fair values are generally based on estimates using present value techniques. The Company's premise in present value techniques is to represent the fair values on a basis of replacement value of the existing instrument given observed market rates on the measurement date. These techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates for those assets or liabilities cannot be necessarily substantiated by comparison to independent markets and, in many cases, may not be realizable in immediate settlement of the instruments. The estimated fair value of financial instruments with immediate and shorter-term maturities (generally 90 days or less) is assumed to be the same as the recorded book value. All nonfinancial instruments, by definition, have been excluded from these disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company. The methodology and significant assumptions used in estimating the fair values presented above are as follows:

***Cash and Due from Banks, Interest Bearing Bank Balances, Federal Funds Sold, FRB Stock, FHLB Stock, Interest Receivable and Interest Payable***

The carrying amount approximates fair value.

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***Loans***

The fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The market rates used are based on current rates the Company would impose for similar loans and reflect a market participant assumption about risks associated with nonperformance, illiquidity and the structure and term of the loans along with local economic and market conditions. Loans with similar characteristics were aggregated for purposes of the calculations. This process for estimating the fair value of net loans does not represent an exit price under FASB ASC Topic 820 and such an exit price could potentially produce a different fair value estimate at December 31, 2019 and 2018.

**Deposits**

Deposits include demand deposits, money market, NOW and savings accounts. The carrying amount of these deposits approximates fair value. The fair value of fixed-maturity certificates of deposit is estimated using a discounted cash flow calculation that applies the rates currently offered for deposits of similar remaining maturities.

**Notes Payable and Subordinated Debt**

The fair values of the Company's fixed rate FHLB advances and subordinated debt are based on the discounted value of contractual cash flows using current rates for debt with similar terms and remaining maturities for discounting purposes. The fair value of variable rate subordinated debt approximates carrying value.

**Note 20: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Estimates related to the allowance for loan losses and loan concentrations are reflected in the note regarding loans. Current vulnerabilities due to certain concentrations of credit risk are discussed in the note on commitments and credit risk.

**Investments**

The Company invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, and that such change could materially affect the amounts reported in the accompanying consolidated balance sheets.

**General Litigation**

The Company is subject to claims and lawsuits that arise primarily in the ordinary course of business. In management's opinion, the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the consolidated financial position, results of operations and cash flows of the Company.

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**Note 21: Commitments and Credit Risk**

The Company's loan portfolio includes commercial, agricultural and real estate loans to borrowers primarily in its market areas in Mississippi and Alabama. Although the Company has a diversified loan portfolio, the Company has concentrations of credit risks related to the real estate market, the agricultural economy and general economic conditions in the Company's market area. Categories of loans are disclosed in Note 3.

As disclosed in Note 3, at December 31, 2019, the Company held \$411,179 in loans collateralized by commercial real estate and \$79,799 in loans collateralized by construction real estate primarily in the Company's geographic area.

**Commitments to Originate Loans**

Commitments to originate loans are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since a portion of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate.

**Standby Letters of Credit**

Standby letters of credit are irrevocable conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Financial standby letters of credit are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. Performance standby letters of credit are issued to guarantee performance of certain customers under nonfinancial contractual obligations. The credit risk involved in issuing standby letters of credit is essentially the same as that involved in extending loans to customers.

**Lines of Credit**

Lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Lines of credit generally have fixed expiration dates. Credit card arrangements represent the amount that preapproved credit limits exceed actual balances. Since a portion of the line may expire without being drawn upon, the total unused lines do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate. Management uses the same credit policies in granting lines of credit as it does for on-balance-sheet instruments.

The Company had total outstanding standby letters of credit of approximately \$3,068 and \$959, had unused lines of credit to residential borrowers of approximately \$18,341 and \$14,010, had credit card arrangements of approximately \$10,221 and \$9,409, and other unused lines of credit and commitments to originate loans of approximately \$164,955 and \$101,262, at December 31, 2019 and 2018.

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**Note 22: Business Combination**

On April 1, 2019, the Company acquired 100% of the outstanding common shares of FNB Bancshares of Central Alabama, Inc. (FNB) for \$47,350 cash. Pursuant to this transaction, FNB's 100% owned banking subsidiary, FNB Bank of Central Alabama (FNB Bank) was merged into the Bank. The primary reasons for the acquisition were to realize cost synergies and to expand the Company's footprint by acquiring a financial institution with banking operations in Tuscaloosa, Alabama and in the Alabama county adjacent to the Company's headquarters in Mississippi. FNB's results of operations were included in the Company's results beginning April 1, 2019. Acquisition related costs of \$1,090 are included in other noninterest expense in the Company's 2019 Consolidated Statement of Income.

In connection with the acquisition, the Company recorded \$16,923 in goodwill, none of which will be deductible for income tax purposes. The Company also recorded \$3,417 of core deposit intangibles which will be amortized over 10 years for financial statement purposes but is not deductible for income tax purposes. The following table summarizes the amounts of assets acquired and liabilities assumed at the acquisition date:

Fair Value of Consideration Transferred:	
Cash	<u>\$ 47,350</u>
Identifiable assets:	
Cash and due from banks	5,141
Interest bearing bank balances	30,692
Federal funds sold	3,150
Available-for-sale securities	55,639
Loans	176,184
Premises and equipment	10,109
Foreclosed assets held for sale	25
Core deposit intangibles	3,417
Other assets	<u>10,296</u>
Total assets	<u>294,653</u>
Identifiable liabilities:	
Deposits	256,587
Subordinated debentures payable to statutory trust	5,155
Other liabilities	<u>2,484</u>
Total liabilities	<u>264,226</u>
Identifiable net assets acquired	<u>30,427</u>
Goodwill resulting from acquisition	<u>\$ 16,923</u>

The Company acquired a loan portfolio with gross amounts receivable of \$178,220 and an estimated fair value of \$176,184. This fair value discount of \$2,036 represents expected credit losses, adjustments to market interest rates and liquidity adjustments and includes a credit mark discount of \$1,470.

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**Note 23: Subsequent Event - Pending Acquisition**

On February 4, 2020, the Company entered into an agreement to acquire Traders & Farmers Bancshares, Inc. (T&F). Pursuant to this agreement, T&F's 100% owned banking subsidiary, Traders & Farmers Bank (T&F Bank) will be merged into the Bank. The Company will acquire 100% of the common stock of T&F for \$28,000 cash and 750,000 shares of Company common stock. Prior to the close of the transaction, T&F shareholders will receive a special dividend from T&F in the total amount of \$33,000. T&F Bank is headquartered in Haleyville, Alabama, and has branches in Winston, Marion and Walker counties in Alabama. T&F Bank had total assets of \$366,379 and total liabilities of \$306,597 at December 31, 2019. This transaction is subject to approval by the shareholders of T&F and approval by appropriate regulatory agencies. It is anticipated that this transaction will be completed at the end of the second quarter of 2020.

**Note 24: Condensed Financial Information (Parent Company Only)**

Presented below is condensed financial information as to financial position, results of operations and cash flows of the Company.

**Condensed Balance Sheets**

	<b>December 31,</b>	
	<b>2019</b>	<b>2018</b>
<b>Assets</b>		
Cash	\$ 313	\$ 730
Investment in subsidiary	148,280	107,432
Investment in statutory trusts	341	189
Other assets	739	276
Total assets	\$ 149,673	\$ 108,627
<b>Liabilities</b>		
Notes payable	\$ 5,750	\$ 6,750
Subordinated debt	28,564	11,186
Other liabilities	344	328
Total liabilities	34,658	18,264
<b>Stockholders' Equity</b>	115,015	90,363
Total liabilities and stockholders' equity	\$ 149,673	\$ 108,627

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**Condensed Statements of Income and Comprehensive Income**

	<b>Years Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
<b>Income</b>		
Other income	\$ 13	\$ 8
Total income	13	8
<b>Expenses</b>		
Interest expense	1,569	783
Other	1,343	371
Total expenses	2,912	1,154
<b>Loss Before Income Tax and Equity in</b>		
<b>Net Income of Subsidiary</b>	(2,899)	(1,146)
<b>Income Tax Benefit</b>	702	246
<b>Loss Before Equity in</b>		
<b>Net Income of Subsidiary</b>	(2,197)	(900)
<b>Equity in Net Income of Subsidiary</b>	14,012	10,708
<b>Net Income</b>	11,815	9,808
<b>Other Comprehensive Income (Loss)</b>	2,090	(571)
<b>Comprehensive Income</b>	\$ 13,905	\$ 9,237

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**Condensed Statements of Cash Flows**

	<b>Years Ended December 31,</b>	
	<b>2019</b>	<b>2018</b>
<b>Operating Activities</b>		
Net income	\$ 11,815	\$ 9,808
Items not requiring (providing) cash		
Equity in net income of subsidiary	(14,012)	(10,708)
Other, net	(30)	1,260
Net cash provided by (used in) operating activities	(2,227)	360
<b>Investing Activities</b>		
Dividends received from subsidiary	27,400	3,950
Cash used in acquisition, net of cash acquired	(47,157)	-
Net cash provided by (used in) investing activities	(19,757)	3,950
<b>Financing Activities</b>		
Subordinated debt issued, net	14,700	-
Subordinated debt redeemed	(2,500)	(2,500)
Repayment of notes payable	(1,000)	(1,000)
Common stock issued	12,659	376
Common stock redeemed	(49)	(13)
Dividends paid on common stock	(2,243)	(1,847)
Net cash provided by (used in) financing activities	21,567	(4,984)
<b>Change in Cash</b>	(417)	(674)
<b>Cash, Beginning of Year</b>	730	1,404
<b>Cash, End of Year</b>	\$ 313	\$ 730



## Corporate Offices

BankFirst Capital Corporation  
900 Main Street  
Columbus, MS 39701  
(662) 328-2345  
bankfirstfs.com

## Stock Listing

BankFirst Capital Corporation is listed on the OTCQX® Best Market under the symbol "BFCC."

## Transfer Agent & Registrar

Shareholders who wish to change the name, address, or ownership of stock, report lost stock certificates, inquire about the Dividend Reinvestment Plan or consolidate stock accounts should contact:

Issuer Direct  
One Glenwood Ave, Suite 101  
Raleigh, NC 27603  
transfer@issuerdirect.com

## 2019 Annual Meeting of Shareholders

Thursday, April 23, 2020  
6:30 p.m. CST  
Lion Hills Center and Golf Club  
2331 Military Road  
Columbus, MS 39705

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CAPITAL

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This document contains forward-looking statements (within the meaning of the Private Securities Litigation Reform Act of 1995). There are several factors that could cause actual results to differ significantly from expectations described in the forward-looking statements.

Banking products are provided by BankFirst Financial Services: Member FDIC; Equal Housing Lender. BankFirst Financial Services is a Mississippi chartered bank.